

COMMISSION CALENDAR AND PAYMENT DETAILS

DIRECT DEPOSIT					PAPER CHECK				COMMISSION STATEMENTS	
Carrier	Frequency of Payment	Cutoff Day	Minimum Deposit Amount	Payment Date	Frequency of Payment	Cutoff Day	Minimum Check Amount	Payment Date	Available Online	Paper Statements Mailed
AIG	Weekly	Friday	\$50.00	Tuesday	Bi-weekly	Friday	\$50.00	Following Wednesday or Thursday	Yes	No
AXA	Weekly	Thursday	New Business: No minimum; Renewals: \$250.00	Following Friday	Weekly	Thursday	New Business- No minimum; Renewals- \$250.00	Following Friday	Yes	No
Brighthouse Financial	Weekly	Friday	N/A	Wednesday the following week	N/A	N/A	N/A	N/A	Yes	If terminated
Foresters Financial	Weekly (Daily if approved by upline)	Weekly; cutoff for outstanding requirements is Tuesday 5 pm. Daily: business processes every day	Weekly & Daily = \$50.00	Weekly: Friday (smaller banks and credit unions may experience an extra day) Daily: Generally takes 2 business days from draft/process to payment	N/A	N/A	N/A	N/A	Yes	N/A
Global Atlantic	Weekly	Friday	\$50.00	Typically the following Tuesday or Wednesday	Monthly	Last business day of the month	\$50.00	First business day of the following month	Varies by statutory company. Check with Global Atlantic for additional information.	Only provided under special circumstances
John Hancock	Weekly	Friday	\$0.01	Wednesday the following week	Weekly	Friday	\$1,000.00	Mailed Tuesday the following week	Email only	With paper check only
Lincoln Financial	Weekly	Friday	\$10.00	Monday or Tuesday if Monday is a holiday	Weekly	Friday	\$2,500.00	Check sent on Tuesday unless Monday is a holiday then Wednesday	Yes	Yes, if on check
Mutual of Omaha	Weekly	Tuesday At 5:00 p.m. CST	\$50.00	Friday of same week	Weekly	Tuesday At 5:00 p.m. CST	\$250.00	Mailed on Thursday of same week	Yes	No
Nationwide	Weekly	Thursday	No Minimum	Friday of same week	N/A	N/A	N/A	N/A	Yes	N/A
New York Life	Bi-Monthly	2 business days prior to Payment	None	15th and the last business day of the month	Bi-Monthly	2 business days prior to Payment	\$3.00	15th and the last business day of the month	For direct deposit only	For paper check only
OneAmerica	Daily or Monthly	Prior Day Issued Business or Prior Month	\$300.00 for daily, \$1.00 for monthly	Daily, or monthly payments are released on the 3rd business day of the month	Monthly	Last day of the month	\$1.00	Payments go out on the 3rd business day of the month	Yes	No
Principal	Daily or Bi-monthly	14th or 28th	None	Daily via DTCC feed, or the 15th and last day of the month Direct Deposit	N/A	N/A	N/A	N/A	Yes	No
Protective Life	Weekly	Friday	None	The next business Monday	Monthly	Friday	\$100.00	Cut off is the last business day of the month. The checks will be mailed the 2nd business day of the month.	Yes	Yes, if on check
Prudential	Weekly	Thursday	None	Released the following Tuesday	Weekly	Thursday	\$100.00	Statements produce and checks are mailed on Monday	Yes	Yes, weekly
Securian Financial	Weekly	Friday	\$25.00	Third business day of following week	N/A	N/A	N/A	N/A	Yes	No
Symetra	Weekly, bi-weekly, monthly or quarterly	Weekly & bi-weekly: Friday; Monthly: last business day of the month; Quarterly: last business day of the quarter.	None	Weekly & bi-weekly: Friday; Monthly: last business day of the month; Quarterly = last business day of the month.	Quarterly	Last day of the quarter	\$500.00	First business day of following quarter	Yes	Only for paper checks
Transamerica	Weekly	Friday	None	Tuesday	Bi-weekly	Friday	\$500.00	Monday	Yes	No
Zurich	Weekly	Wednesday At 1:00 pm CST	\$50.00	Friday of same week	Weekly	Wednesday At 1:00 pm CST	\$50.00	Friday of same week	No	Yes