Individual Life

Underwriting requirements and preferred guidelines



For BGA use only

Requirements for all Symetra Life Insurance Products

| Face Amount | Ages 0-17 | Ages 18-40 | Ages 41-50 | Ages 51-69 | Ages 70+ |
|------------------------------|---------------------|--|--|--|---|
| less than \$100,000 | MHI | Paramed Exam PM Urinalysis Full Blood | Paramed Exam PM Urinalysis Full Blood | Paramed Exam PM Urinalysis Full Blood | Paramed Exam Urinalysis Full Blood Rx Check Senior Supplement |
| \$100,000- \$250,000 | MHI | Paramed Exam Urinalysis Full Blood | Paramed Exam Urinalysis Full Blood | Paramed Exam Urinalysis Full Blood | Paramed Exam Urinalysis Full Blood Rx Check Senior Supplement |
| \$250,001- \$1,000,000 | MHI | Paramed Exam Urinalysis Full Blood | Paramed Exam Urinalysis Full Blood | Paramed Exam Urinalysis Full Blood EKG | Paramed Exam Urinalysis Full Blood EKG Rx Check Senior Supplement |
| \$1,000,001- \$5,000,000 | Contact underwriter | Paramed Exam Urinalysis Full Blood | Paramed Exam Urinalysis Full Blood | Paramed Exam Urinalysis Full Blood EKG | Paramed Exam Urinalysis Full Blood EKG Rx Check Senior Supplement Financial Supplement/IR |
| \$5,000,001- \$10,000,000 | Contact underwriter | Paramed Exam Urinalysis Full Blood Financial Supplement | Paramed Exam Urinalysis Full Blood EKG Rx Check Financial Supplement | Paramed Exam Urinalysis Full Blood EKG Rx Check Financial Supplement | Paramed Exam Urinalysis Full Blood EKG Rx Check Senior Supplement Financial Supplement/IR |
| \$10,000,001 and above | Contact underwriter | Paramed Exam Urinalysis Full Blood EKG Rx Check Financial Supplement/IR | Paramed Exam Urinalysis Full Blood EKG Rx Check Financial Supplement/IR | Paramed Exam Urinalysis Full Blood EKG Rx Check Financial Supplement/IR | Paramed Exam Urinalysis Full Blood EKG Rx Check Senior Supplement Financial Supplement/IR |

See next page for full requirement definitions.

For all second-to-die product underwriting requirements, divide the face amount in half.

Additional tests may be required for some applicants.

Motor Vehicle Records (MVR) required on all applicants through age 25 and over age 60.

For ages 69 and under, the Paramed Exam, Full Blood, Urinalysis and EKG are all valid for up to 12 months after being performed; for ages 70 and above, they are valid for up to 6 months. All applicants ages 70 and over are required to have a paramed administered Senior Supplement.

For death benefit option C, order requirements for 1.5 times the face amount.

Applicants in CA, ME and VT must complete an MHI, exam, PM, UA and full blood with every application.

To complete the Financial Supplement, please use Symetra form LUC-32.

continued >

Requirement Definitions

MHI (Medical History Interview)

A part 2 interview about health history and nicotine use.

PM (Physical Measurements)

A brief exam completed by a paramedical examiner of physical measurements. It includes measurements such as height, weight, pulse and blood pressure.

Paramed Exam

This exam is completed by a paramedical company and includes a Medical History Interview and Physical Measurements.

Full Blood

A blood sample drawn by a paramedical company from a vein in the arm and tested for a variety of body system functions—kidney, liver, lipids, sugars, as well as HIV.

Urinalysis

A urine sample taken by a paramedical company and used to test for protein, sugar, nicotine, and drugs of abuse, and may include HIV.

EKG (Electrocardiogram)

Recorded by a paramedical company and is used to study and record the electrical activity of the heart.

Rx Check

A prescription database check.

Senior Supplement

An exam completed by a paramedical company where cognitive questions are asked and mobility tests are performed. Cognitive questions may involve word recall, clock drawings and questions around activities of daily living.

Financial Supplement

Required for \$5 million face amounts and above. This may include tax returns covering the past two years, brokerage statements, bank accounts, or real estate assessments. Financial statements may be required on business cases at lower face amounts or other applications with complex financial arrangements. To complete the financial supplement, please submit Symetra form LUC-32 or any supporting financial documentation by a third party.

IR (Inspection Report)

A telephone interview with the applicant that includes the verification of their medical, employment and financial history.

Exceptions to Above Underwriting Requirements

In some instances, the face amount used to determine underwriting requirements will be larger than the amount on the application. These instances include:

- In-force life coverage with Symetra that was applied for within the last 12 months: Take the total of all face amounts.
- Quaranteed Insurability Option (GIO): Add the applied-for GIO amount to the face amount.
- Oeath Benefit Option C: Multiply 1.5 times the face amount.

Ordering Medical Requirements

Symetra Express Online Application Process

If you're using the Symetra Express online process, you do not need to contact a paramedical company. Symetra orders all necessary requirements once the application is received. An interviewer will call your client to complete the medical history questions. The interviewer will set up an appointment for the exam and lab tests.

All Other Application Submission Processes

If you're using a traditional application process, here are some things to keep in mind when scheduling the exam:

1. Call a Symetra-appointed paramedical service company.

| Preferred Paramed Provider | |
|----------------------------|----------------|
| ExamOne | 1-877-933-9261 |

| Other Approved Paramed Providers | | | |
|----------------------------------|----------------|--|--|
| APPS | 1-800-635-1677 | | |
| EMSI | 1-800-872-3674 | | |
| Portamedic | 1-800-765-1010 | | |
| Superior Mobile Medics | 1-800-898-3926 | | |

These companies will help you locate an office for the city where you want to schedule the exam.

- 2. Confirm the specific exam and tests required with the examiner.
- 3. Follow up on your appointments with the examiner. Mention that you would like to be notified when scheduling is confirmed, or when the exam is completed.

For the customer-facing piece titled "Important information about your life insurance exam" (form number LU-521), please contact the Symetra Life Sales Desk at 1-877-737-3611 or lifesales@symetra.com between the hours of 8 a.m. and 6 p.m., Eastern Time.

Lab results are available to the applicant upon request.

Preferred Underwriting Guidelines

| | Super Preferred Non-Nicotine | Preferred Non-Nicotine | Standard Plus Non- Nicotine/Preferred Nicotine | | |
|---|---|---|---|--|--|
| Medical History | Standard insurance risk and no history of type I diabetes, cancer or cardiovascular disease | | | | |
| Family History (Disregard family history if the insured is age 70 and over) | No death of parent or sibling prior to age 65 from heart disease, coronary artery disease or cancer | No death of parent or sibling prior to age 60 from heart disease or coronary artery disease | | | |
| Nicotine Use | No use of nicotine products within 60 months | No use of nicotine products within 36 months | No use of nicotine products within 12 months Preferred Nicotine: Nicotine use OK | | |
| Current Exam Results | | | | | |
| Blood Profile | Normal Cholesterol/HDL ratio 4.5 or less TC < 300 | Normal Cholesterol/HDL ratio 5.5 or less TC < 300 | Normal Cholesterol/HDL ratio 6.5 or less TC < 300 | | |
| Blood Pressure | 135/85 max for ages 20-50 and 140/90 max for ages 51+ | 135/85 max for ages 20-50 and 140/90 max for ages 51+ | 140/90 max for all ages | | |
| Weight | | | | | |
| Aviation | No private aviation | Available if over 100 solo hours, 750 hours of to IFR, averages 25-250 hours per year, flies in US only, ages 70 and under, clean MVR | | | |
| Alcohol and/or Drug Use No counseling or treatment ever | | No counseling or treatment in past 10 years | No ratable history | | |
| Driving | No more than two moving viola No DWI in ten years | No more than three moving violations No DWI in five years | | | |
| Other | No motor vehicle racing | N/A | | | |

Refer to the product fact sheet for issue ages and minimum face amounts.

Height/Weight Charts

Symetra's Classic Universal Life and SUL-G Survivorship Universal Life Insurance

Preferred Standard Super **Preferred** Non-Plus Non-Non-**Nicotine** Nicotine/ **Nicotine Preferred Nicotine** Unisex Unisex Unisex Height Weight Weight Weight 4.8 124 135 143 4.9 129 139 148 4.10 133 142 153 4.11 138 147 159 5 feet 144 153 164 5.1 151 159 170 165 5.2 157 176 5.3 162 183 171 5.4 167 188 177 5.5 172 182 193 5.6 176 187 198 5.7 182 193 205 211 5.8 187 198 5.9 193 205 217 5.10 198 210 221 5.11 203 216 228 6 feet 209 222 236 6.1 214 227 241 6.2 219 233 248 6.3 223 240 254 6.4 229 246 261 6.5 234 252 267 6.6 240 259 275 6.7 245 282 266

All Other Symetra Life Insurance Products

| | Super Preferred Non-Nicotine | | Preferred Non-Nicotine | | Standard Plus Non-Nicotine/ Preferred Nicotine | |
|--------|---------------------------------|------------------|---------------------------|------------------|---|------------------|
| Height | Male Weight | Female Weight | Male Weight | Female Weight | Male Weight | Female Weight |
| 4.8 | 117 | 116 | 125 | 118 | 133 | 132 |
| 4.9 | 123 | 120 | 129 | 126 | 139 | 136 |
| 4.10 | 127 | 125 | 133 | 131 | 143 | 141 |
| 4.11 | 130 | 130 | 137 | 137 | 148 | 146 |
| 5 feet | 136 | 134 | 142 | 141 | 153 | 151 |
| 5.1 | 143 | 138 | 149 | 145 | 159 | 154 |
| 5.2 | 149 | 143 | 156 | 151 | 166 | 158 |
| 5.3 | 154 | 146 | 162 | 155 | 172 | 161 |
| 5.4 | 159 | 151 | 167 | 159 | 177 | 165 |
| 5.5 | 164 | 155 | 172 | 163 | 183 | 170 |
| 5.6 | 168 | 159 | 177 | 167 | 187 | 173 |
| 5.7 | 174 | 162 | 183 | 170 | 194 | 178 |
| 5.8 | 179 | 166 | 188 | 175 | 199 | 183 |
| 5.9 | 185 | 170 | 193 | 179 | 206 | 188 |
| 5.10 | 190 | 175 | 198 | 184 | 210 | 192 |
| 5.11 | 194 | 180 | 203 | 189 | 216 | 198 |
| 6 feet | 199 | 184 | 209 | 193 | 223 | 203 |
| 6.1 | 203 | 188 | 214 | 198 | 228 | 207 |
| 6.2 | 208 | 193 | 219 | 202 | 235 | 213 |
| 6.3 | 213 | 198 | 224 | 207 | 241 | 219 |
| 6.4 | 219 | 202 | 230 | 211 | 248 | 224 |
| 6.5 | 223 | 207 | 234 | 216 | 253 | 229 |
| 6.6 | 229 | 211 | 241 | 221 | 261 | 235 |
| 6.7 | 235 | 215 | 245 | 226 | 268 | 240 |



Symetra Life Insurance Company 777 108th Avenue NE. Suite 1200 Bellevue, WA 98004-5135

www.symetra.com

Symetra® is a registered service mark of Symetra Life Insurance Company.

Life insurance is issued by Symetra Life Insurance Company, 777 108th Avenue NE, Suite 1200, Bellevue, WA 98004 and is not available in all U.S. states or any U.S. territory.

Symetra Classic Universal Life Insurance is a flexible premium universal life insurance policy. Policy form number is ICC11 LC5 in most states.

Symetra SUL-G 1.0 Survivorship Universal Life Insurance is a flexible premium adjustable survivorship life insurance policy. Policy form number is ICC14 LC1 in most states.